

Galloway & Company, LLC, Launches New Growth Opportunities with ARA Services Partners and Kelso & Company

May 14, 2025

Galloway & Company, LLC ("Galloway"), a national multidisciplinary architecture and engineering ("A&E") company, today announced a strategic growth investment from ARA Services Partners ("ARA") and Kelso & Company ("Kelso") that will accelerate Galloway's geographic, end market, and service line expansion. Galloway's existing management team will continue to lead the business, and employees have retained significant ownership.

The partnership provides Galloway with access to capital, merger and acquisition (M&A) resources, and operational and strategic support to fuel sustainable growth and enhance service capabilities across its disciplines. ARA and Kelso bring deep A&E industry expertise, extensive resources to support management, and a track record of scaling high-performing professional services organizations.

Galloway, originally known for their work with commercial clients, has successfully expanded into residential, industrial, federal, and municipal markets. The company has consistently grown its geographic footprint and multidisciplinary services, with more than 18 percent average annual growth over the past 11 years.

"Galloway has always focused on cultivating and supporting long-term relationships with our staff, clients, and communities. This partnership helps us realize our vision of building a company for future generations," said Galloway President Dave Guetig, PE. "We are extremely fortunate to enter this relationship with ARA and Kelso because of the quality of people on their teams, the cultural fit, and their track record of success."

"Galloway's leadership and employees have built a fantastic business grounded in culture, quality, and client service," said George Pierson, partner at ARA Services Partners. "We're confident this partnership will accelerate Galloway's growth and impact across the A&E industry."

"We look forward to helping scale the company further by supporting its expansion into new markets and service areas, while preserving the culture that makes Galloway unique," said Sandy Osborne, partner at Kelso & Company. "Galloway's leadership team has built a dynamic and values-driven organization with a strong platform for growth."

AEC Advisors, through its registered broker-dealer affiliate AEC Transaction Services LLC, was the exclusive financial advisor to Galloway.

Link to original press release:

https://gallowayus.com/galloway-company-llc-launches-new-growth-opportunities-with-ara-services-partners-and-kelso-company/

