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Contact: Jenny Abaunza

Tel.: 812-369-8248

Email: jabaunza@morrisseygoodale.com Website: <u>www.morrisseygoodale.com</u>



AE Works Acquires WTW Architects

Natick, MA (March 26, 2024) – AE Works, a Pittsburgh-headquartered building design and consulting firm, acquired WTW Architects, a national leader in higher education design with a 65-year legacy of notable Pittsburgh projects. This move brings together over 100 talented professionals, making it one of the largest architectural firms in the region.

Founded in Pittsburgh in 1959, WTW Architects has earned a reputation as a design leader in higher education, commercial, and healthcare projects. WTW Architects has worked on over 140 different college and university campuses to enhance student living and learning.

"We are thrilled to have WTW Architects join AE Works. WTW's design leadership in delivering notable projects in Pittsburgh and beyond, especially in educational facilities, is now combined with our track record of work nationwide for large federal agencies as well as state and local government agencies and commercial clients. This move is a key part of our strategic firm vision to diversify our experience in the region and nationwide," mentioned AE Work's Founder, President & CEO, Michael Cherock, PE.

This strategic move isn't just about combining resources; it's about values, a strong vision for the future, and providing a great place to work for staff. Larry Payne, AIA, President & CEO of WTW Architects, has been appointed as Managing Principal and will serve on AE Works' firm management council.

Morrissey Goodale, a specialized management consulting and research firm exclusively serving the architecture, engineering, and environmental consulting industries, initiated the transaction and advised AE Works.





About Morrissey Goodale:

Morrissey Goodale has helped hundreds of clients transform and grow their architecture, engineering, and environmental consulting companies into high-level performers through strategic business planning, mergers and acquisition advisory, valuation and ownership transition, market research, marketing and business development, leadership training and development, Lean Operation Strategies, organizational development and management, virtual reality solutions, and executive search. Morrissey Goodale's team of M&A consultants assist throughout the M&A process, from preparing firms for a transaction to a successful integration.

Morrissey Goodale's extensive network of relationships with AE industry decision—makers around the globe uniquely qualifies the firm to identify the right buyers or sellers and guide AE firms through the complex merger or acquisition process, from conception to close.