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J-U-B Engineers Acquires AEI Engineering

Natick, MA (February 15, 2024) – J-U-B Engineers (J-U-B), a leading employee-owned civil engineering and planning firm, acquired AEI Engineering (AEI), an electrical and control systems engineering firm.

This strategic merger marks a significant milestone in J-U-B's journey, allowing the firm the potential of further growth and innovation.

"This merger is all about client service and opportunities for AEI employees," said Tim Haener, Chairman and Risk Manager at J-U-B. "It supports J-U-B's strategy to enhance service delivery and growth in all our markets and locations."

By integrating AEI's expertise into J-U-B's services, the two firms will better serve their clients and deliver value-driven engineering solutions. With a shared commitment to excellence and innovation, J-U-B and AEI will work together to achieve new heights of success and make lasting impacts on the communities they serve.

Morrissey Goodale, a specialized management consulting and research firm exclusively serving the architecture, engineering, and environmental consulting industries, advised Gradient in the transaction.

About Morrissey Goodale:

Morrissey Goodale has helped hundreds of clients transform and grow their architecture, engineering, and environmental consulting companies into high-level performers through strategic business planning, mergers and acquisition advisory, valuation and ownership transition, market research, marketing and business development, leadership training and development, Lean Operation Strategies, organizational development and management, virtual reality solutions, and executive



search. Morrissey Goodale's team of M&A consultants assist throughout the M&A process, from preparing firms for a transaction to a successful integration.

Morrissey Goodale's extensive network of relationships with AE industry decision-makers around the globe uniquely qualifies the firm to identify the right buyers or sellers and guide AE firms through the complex merger or acquisition process, from conception to close.

