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Bermello Ajamil & Partners Joins Woolpert

Natick, MA (January 25, 2024) – Bermello Ajamil & Partners (BA), a full-service architecture, engineering, planning, and landscape architecture firm that specializes in services for the maritime, aviation, health care, commercial, and municipal markets, joined Woolpert, an architecture, engineering, geospatial (AEG), and strategic consulting firm.

BA has grown through a 30-year partnership between Chairman of the Board and Principal in Charge Willy Bermello, a leading architect in South Florida, and President and CEO Luis Ajamil, a planner and professional engineer known for his expertise in the maritime industry.

BA is known internationally for the planning and design of cruise line and port terminals. The combination of Woolpert and BA creates an ecosystem of integrated maritime solutions that leverages architecture, marine engineering, modeling, strategic consulting, and geospatial services.

"Woolpert provides BA with the opportunity to expand and integrate technologies across markets, accelerate our growth in geospatial technologies and artificial intelligence, increase our geographic footprint, and enrich what our talented staff can provide our clients," Bermello said. "Together with Woolpert, we will be able to develop and deliver comprehensive and potentially trailblazing services to coastal zones worldwide. Additionally, the combination will allow us to accelerate the growth of our aviation, health care, commercial, and municipal markets."

Morrissey Goodale, a specialized management consulting and research firm exclusively serving the architecture, engineering, and environmental consulting industries, advised Bermello Ajamil & Partners in the transaction.





About Morrissey Goodale:

Morrissey Goodale has helped hundreds of clients transform and grow their architecture, engineering, and environmental consulting companies into high-level performers through strategic business planning, mergers and acquisition advisory, valuation and ownership transition, market research, marketing and business development, leadership training and development, Lean Operation Strategies, organizational development and management, virtual reality solutions, and executive search. Morrissey Goodale's team of M&A consultants assist throughout the M&A process, from preparing firms for a transaction to a successful integration.

Morrissey Goodale's extensive network of relationships with AE industry decision—makers around the globe uniquely qualifies the firm to identify the right buyers or sellers and guide AE firms through the complex merger or acquisition process, from conception to close.

