HRG has acquired Delaware-County-based Bradford Engineering Associates, Inc.

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HRG has acquired Bradford Engineering Associates, Inc. (BEA). BEA is a small, privately held company based in Delaware County, and their main office is located at 2710 Concord Road, Suite 3 in Aston, Pennsylvania.

BEA's core services are very similar to HRG's existing water and wastewater service group with a specific emphasis on Act 537 planning, pretreatment consulting, infiltration and inflow (I&I) studies, construction management, wastewater system design, and geographic information systems (GIS) development. BEA has a mixture of clients within both the municipally operated and private utility markets.

"One of our strategies is to aggressively expand in both the municipally owned and private utilities sectors and geographically across the eastern portion of Pennsylvania. HRG has already established a presence with both employees and clients in the region and we believe there is significant growth potential for us there in the longer term. Southeastern Pennsylvania is one of the fastest growing regions in PA and it has many of the characteristics of an ideal HRG community," said Jason Fralick, HRG's President and CEO.

"Our approach for entering a new market is simple: establish a local presence and invest in the community to better understand their needs. From there, we deliver personalized, responsive service with impeccable quality, professionalism, and care. BEA will enhance that process while also substantiating the depth of services and capabilities we already bring to the table," Fralick added.

As part of the acquisition, HRG has hired all previous BEA employees and will assume all BEA clients and projects within the region. BEA President, Walter Fazler, P.E. will work with HRG's King of Prussia leadership team, including Cory Salmon and Lance Weatherly, as part of the integration and growth strategy.

"I am very excited about this opportunity for both HRG and BEA. It's a simple way to bring the depth and expertise of a nationally recognized leader like HRG to an operation like BEA that has existing momentum and an established presence in the region. As with any acquisition, alignment of the firm's culture, core values, and commitment to quality are at the foundation of long-term success; we're excited about how similar we are in these areas. We've worked together on projects and have serviced clients as a team for several years now, and we know what to expect from one another." said Fazler.

Link to original press release: <u>https://hrg-inc.com/hrg-has-acquired-bradford-engineering-associates/</u>

