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Atwell Acquires Bay Engineering

Natick, MA (August 2, 2023) – Atwell, a national consulting, engineering, and construction services firm, acquired Bay Engineering, an engineering, surveying, and environmental firm headquartered in Annapolis, Maryland.

Bay Engineering specializes in land development services for both public and private clients throughout Central and Southern Maryland. This acquisition will continue to strengthen Atwell's presence in the Mid-Atlantic.

Established in 2000 by Tim Martin and Terry Schuman, Bay Engineering – together with its affiliate Bay Environmental, Inc. – provides technical consulting services for commercial, industrial, retail, and residential projects.

"Alignment of mission and values is incredibly important to us," said Tim Martin, President of Bay Engineering. "It's clear to us that Atwell delivers high-quality results to their clients, with value placed on thorough communication and accuracy. We're excited to expand our services to our clients and provide new opportunities for our employees."

"A shared passion for our work and a client-centric approach made this acquisition a great fit," said Bill Anderson, Atwell's Senior Vice President of Land Development in the U.S. East. "As Atwell's presence continues to grow, so does our ability to deliver top-quality services to the local community. We look forward to providing clients in the Mid-Atlantic with even more capabilities within the Atwell family."

Morrissey Goodale, a specialized management consulting and research firm exclusively serving the architecture, engineering, and environmental consulting industries, advised Atwell in the transaction.



About Morrissey Goodale:

Morrissey Goodale has helped hundreds of clients transform and grow their architecture, engineering, and environmental consulting companies into high-level performers through strategic business planning, mergers and acquisition advisory, valuation and ownership transition, market research, marketing and business development, leadership training and development, Lean Operation Strategies, organizational development and management, virtual reality solutions, and executive search. Morrissey Goodale's team of M&A consultants assist throughout the M&A process, from preparing firms for a transaction to a successful integration.

Morrissey Goodale's extensive network of relationships with AE industry decision-makers around the globe uniquely qualifies the firm to identify the right buyers or sellers and guide AE firms through the complex merger or acquisition process, from conception to close.

