

Conсор Elevates Transportation Presence in the Southeast with Acquisition of American Consulting Professionals

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Today, Conсор is excited to announce its latest partnership with American Consulting Professionals (American), a multidisciplinary firm specializing in planning, design, and construction services for public transportation infrastructure. Based in Florida and Georgia, American's team of 80 professionals is driven by a shared vision of providing innovative and tailored solutions to serve communities through exceptional service. Given the long-standing collaboration between American and Conсор for the betterment of our communities, this partnership almost seemed inevitable.

"With Conсор's existing presence in Florida focused primarily on construction services, we saw a natural partnership with American as a leader who could fill out the rest of our transportation services in the region," said Conсор CEO, Chris Rayasam. "But the fact that our firms had complementary visions and values sealed the deal—culture is always top priority for us."

The strategic partnership was heavily motivated by a strong cultural alignment and a shared vision. Both firms aim to positively impact communities from the inside out, as Conсор's core values of collaboration, grit, and integrity perfectly harmonize with American's values of teamwork, personal accountability, and integrity.

"American has been approached many times over the years for acquisition," said Scott Korpi, Managing Principal at American. "It was always important that we consider culture first and foremost while living by our core values and delivering exceptional projects to our clients."

Jeff Novotny, Managing Principal at American, said, "We have a strong desire to provide innovative solutions to our clients, and we wanted to make sure that we stay true to this vision. As we got to know Conсор while working on projects, we seemed to be in perfect alignment with how we conduct ourselves and serve others. It feels natural to be a part of the Conсор team."

In addition to their expertise in roadway and bridge design, American brings extensive experience in construction inspection, transportation planning, traffic engineering, and NEPA studies. They also offer a well-rounded perspective on design-build, enabling them to assess and mitigate risks from procurement to final construction. Bolstering their collective capabilities, this expertise allows for an integrated approach to delivering top-quality projects.

Link to original press release:

https://www.conсорeng.com/insight/american-partnership/?mc_cid=cb3e2c852a&mc_eid=4047731827