

SOCOTEC Acquires Conversano Associates Inc.

June 7, 2023

SOCOTEC USA acquires Conversano Associates Inc., focusing on expanding market presence and strengthening its technical breadth of Code Consulting, Expediting, & Planning Services.

NEW YORK, NY (June 8, 2023). SOCOTEC, Inc., a leading provider of TIC (Testing, Inspection, and Certification), consulting, and advisory services with a strategic focus on building construction and infrastructure, announced today that it has completed the acquisition of Conversano Associates, Inc., a New York City-based code consulting and permit expediting firm.

Established in 1983, Conversano Associates has built a reputable business delivering outstanding service to its clients throughout the permit application and approval process on more than 500 projects annually, through various city agencies across the five boroughs. The firm was led by three Principals, President Lori Boccadoro, and Vice-Presidents, Thierry Guye, and Mike Cuevas. All three leaders are joining SOCOTEC as Principals within the organization.

Jeremy Schinasi, Principal of SOCOTEC USA and Practice Leader, responsible for Strategic Partnerships and Integration summarized the partnership as follows: "The acquisition of Conversano Associates strengthens SOCOTEC USA's code & planning offering, reinforcing its expertise in the field, and further promoting its commitment to building and code compliance. In addition to providing building and zoning code consulting and compliance services, Conversano Associates provides a wide range of services throughout New York City, including obtaining and expediting permits, city agency research, application filing & review, project inspections, plan review & approvals, forensic research of violations, certificates of occupancy, and completion signoffs.

"We welcome Lori, Thierry, Mike and the entire team from Conversano as we build upon the strong presence we have in New York City and continue to buildout our service offerings throughout the country", added Marc Weissbach, CEO of SOCOTEC USA.

Conversano experts bring greater depth and experience to SOCOTEC USA through their collaboration with various agencies such as the New York City Department of Buildings (throughout the 5 boroughs), Department of Transportation, Bureau of Highway Operations, Transit Authority, Fire Department, Landmarks Preservation Commission, Department of Health, Environmental Control Board, Office of Administrative Trials and Hearings (OATH), and Consumer Affairs.

Link to original press release: <u>https://www.socotec.us/media/news/socotec-acquires-conversano-associates-inc</u>

