

FOR IMMEDIATE RELEASE

Contact: Jenny Abaunza

Tel.: 812-369-8248

Email: jabaunza@morrisseygoodale.com

Website: www.morrisseygoodale.com

**AG&E Acquires Structural Detailing**

Natick, MA (February 17, 2023) – AG&E, a nationally recognized structural engineering company headquartered in Dallas, Texas, has acquired Structural Detailing, LLC (SDLLC) and Balata, both structural design and detailing companies located in suburban Nashville, Tennessee, with an additional office in Hyderabad, India.

This acquisition brings the addition of over 100 professionals and puts AG&E in the company of some of the largest structural design firms in the United States, continuing the march towards an increasingly national and international footprint.

The founding member of SDLLC, W. Scotty Goodrich, PE, joins the leadership team of AG&E as an Executive Principal and Director of Structural Steel Detailing. Warren Goodrich, PE, SE, is the Director of Engineering for Balata.

"I am thrilled to welcome Scotty Goodrich, Warren Goodrich, and the entire SDLLC and Balata staff to AG&E. They are highly regarded by their clients and peers in the industry, and they are simply good people," said Sanjay Agrawal, PE, SE, President and CEO of AG&E. "The acquisition of SDLLC and Balata represents the culmination of one of our long-term goals of providing structural design of steel buildings that is seamlessly integrated with structural steel detailing and fabrication packages. The value this will bring to our clients nationwide will be tremendous."

"Joining AG&E is a wonderful opportunity for SDLLC. Our work culture and values coincide," said W. Scotty Goodrich, PE. "I have always wanted the best for our employees and clients and now I feel we are the best of the best."

Morrissey Goodale, a specialized management consulting and research firm exclusively serving the architecture, engineering, and environmental consulting industries, advised AG&E.



About Morrissey Goodale:

Morrissey Goodale has helped hundreds of clients transform and grow their architecture, engineering, and environmental consulting companies into high-level performers through strategic business planning, mergers and acquisition advisory, valuation and ownership transition, market research, marketing and business development, leadership training and development, Lean Operation Strategies, organizational development and management, virtual reality solutions, and executive search. Morrissey Goodale's team of M&A consultants assist throughout the M&A process, from preparing firms for a transaction to a successful integration.

Morrissey Goodale's extensive network of relationships with AE industry decision-makers around the globe uniquely qualifies the firm to identify the right buyers or sellers and guide AE firms through the complex merger or acquisition process, from conception to close.

