

2020 AEC M&A Mid-Year Review

Median size of deal continues to shrink – smaller buyers becoming more active

Types of Deals

January 1 – June 30

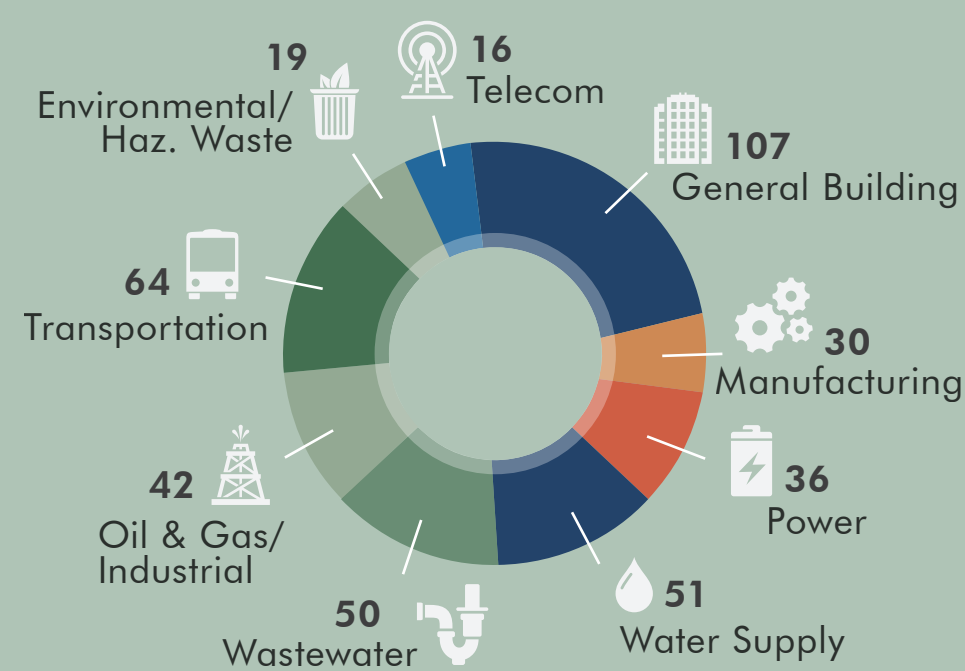
BUYERS

MEDIAN SIZE
\$52.3 MILLION REVENUE
300 EMPLOYEES

SELLERS

MEDIAN SIZE
\$2.0 MILLION REVENUE
12 EMPLOYEES

BY SECTOR



Deals may be included in more than one market or service.

BY SECTOR



Deals may be included in more than one market or service.

PROVIDING SERVICES IN

Architecture / Interior Design: 42



Engineering: 107



CM/PM: 36



Surveying/Mapping: 19



Environmental Services: 47



PROVIDING SERVICES IN

Architecture / Interior Design: 26



Engineering: 76



CM/PM: 17



Surveying/Mapping: 15



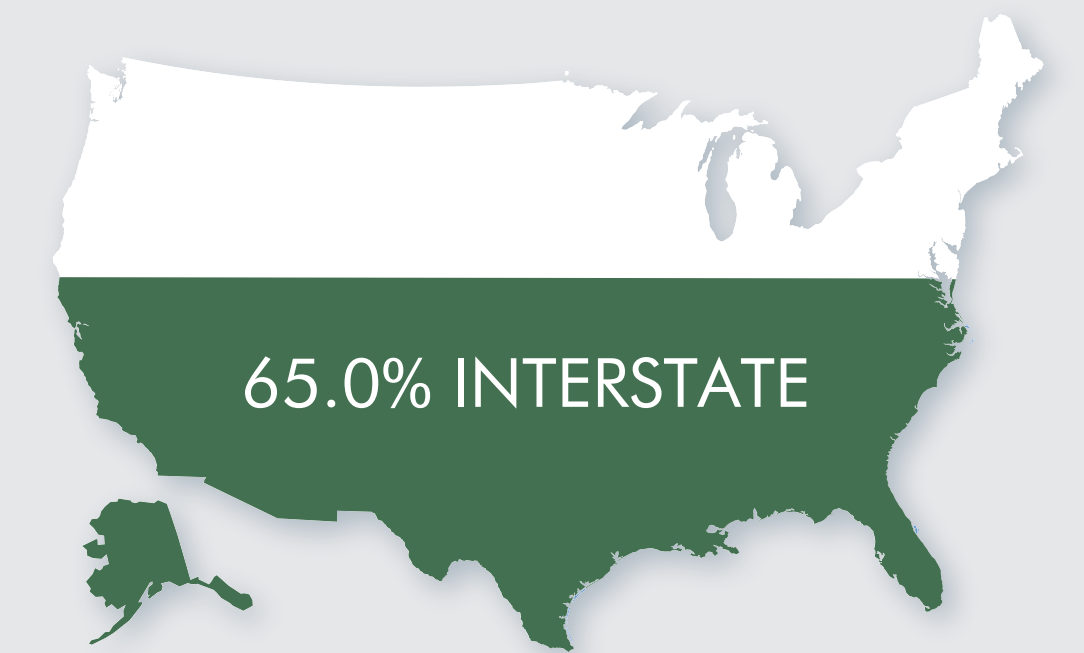
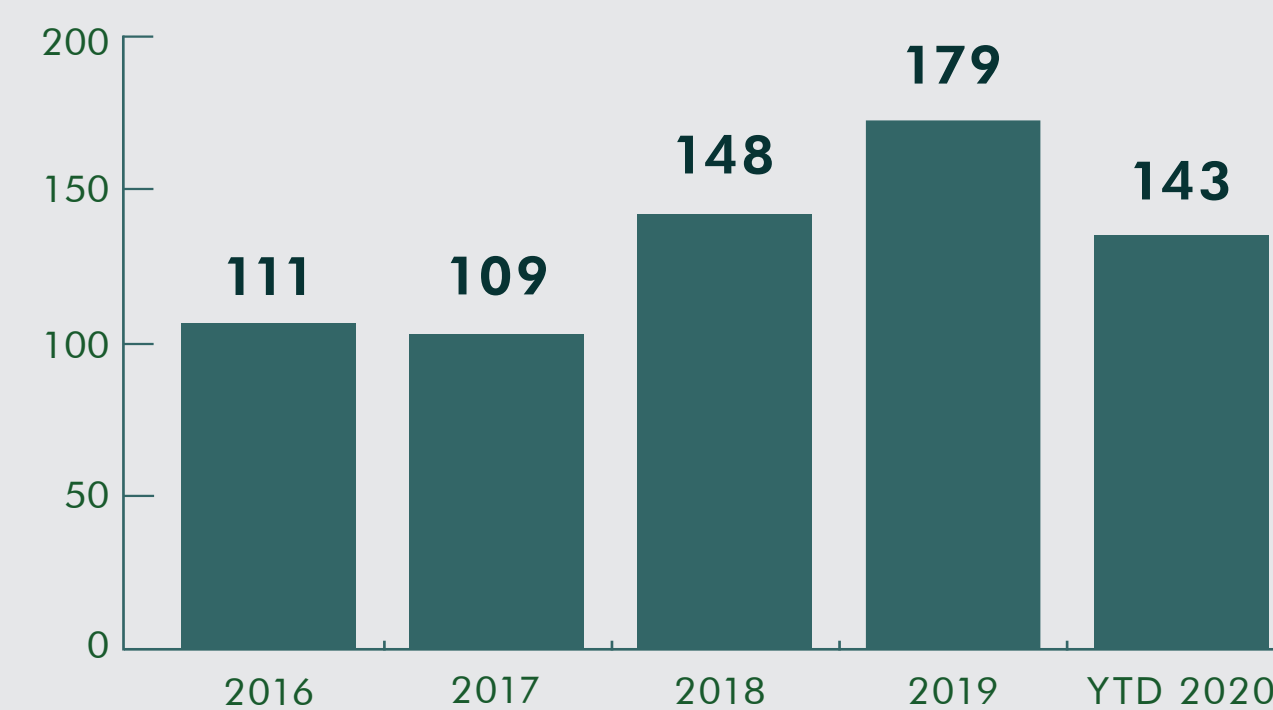
Environmental Services: 33



U.S. Deals

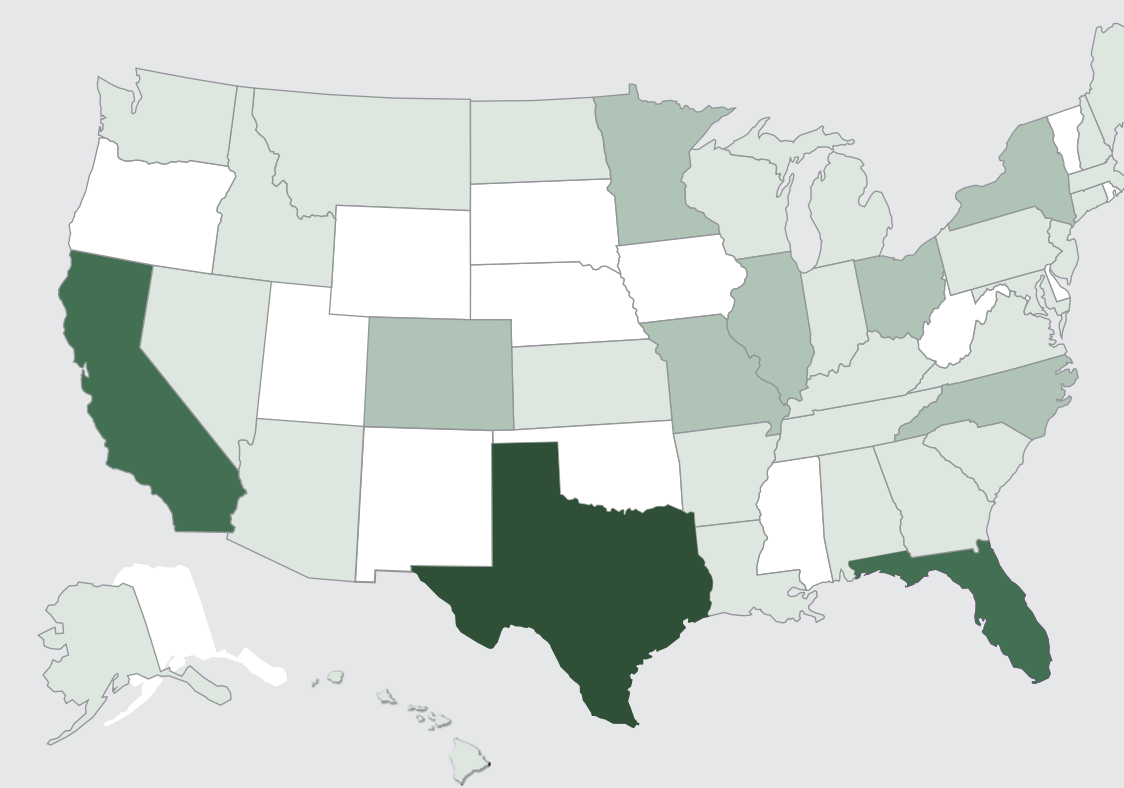
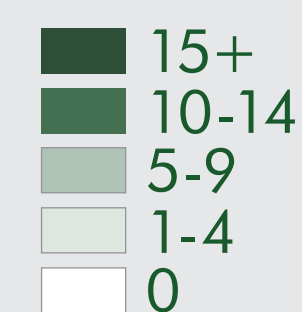
January 1 – June 30

U.S. DEAL-MAKING FALLS TO PRE-2018 LEVELS



U.S. DEALS:
93 INTERSTATE

U.S. DEALS BY STATE

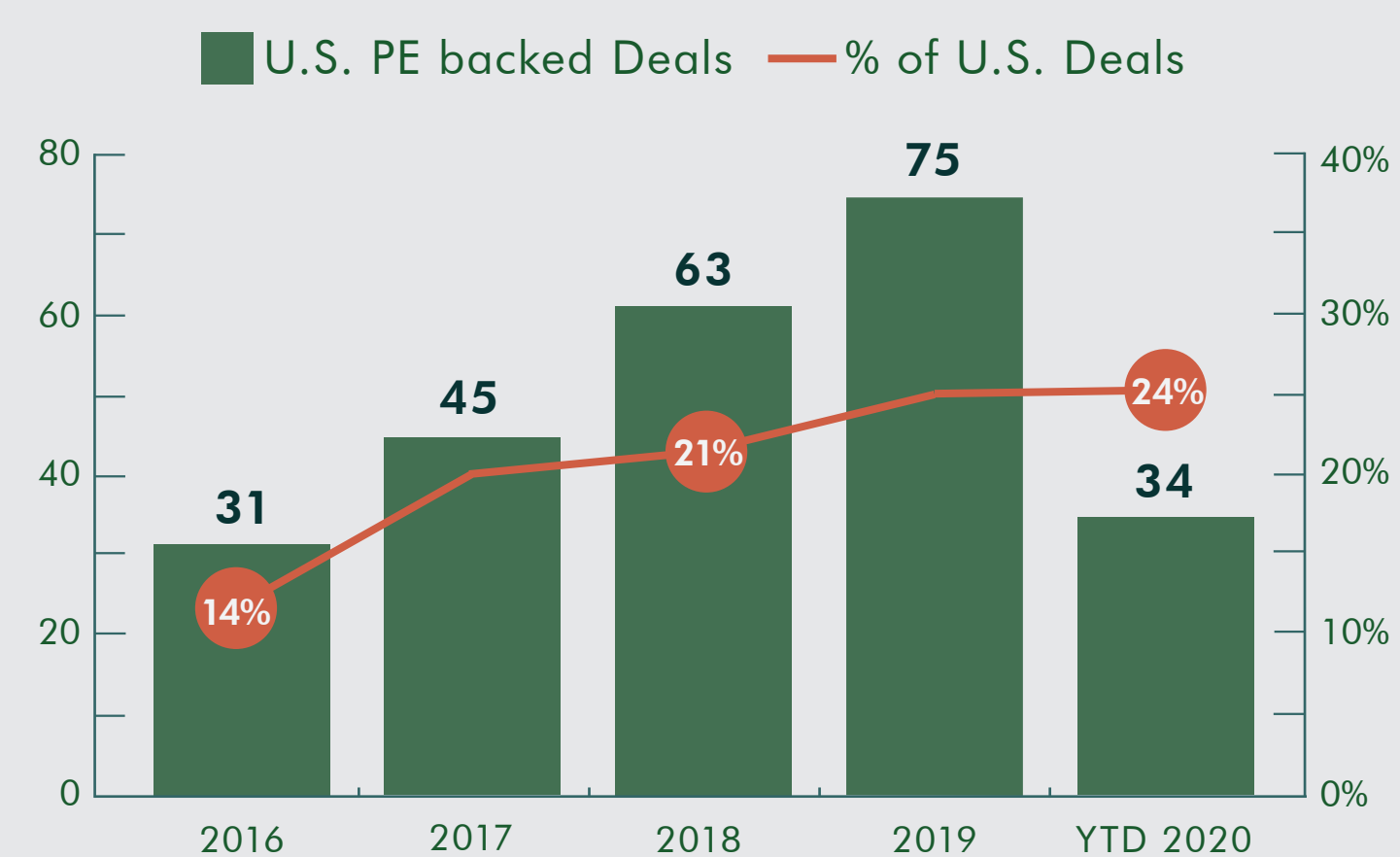


38.5% OF U.S. DEALS INVOLVED
ENR TOP 500 RANKED FIRMS

TOP STATES FOR DEALS



Focus on Private Equity



30% OF U.S. DEALS IN Q2 2020 INVOLVED PRIVATE EQUITY

