

## **SAM Announces Acquisition of Midland GIS Solutions**

*August 3, 2020*

SAM Companies, a leading provider of geospatial and construction services in North America, is pleased to announce it has completed the acquisition of Midland GIS Solutions (Midland). Headquartered in Maryville, Missouri, Midland is the largest full-service GIS firm in the Midwest, providing comprehensive GIS and GPS services to municipalities, counties, utility companies, state agencies, and private sector organizations since its founding in 2000.

In addition to expanding SAM's geographic footprint, Midland offers a full suite of GIS services including unique offerings such as GIS hosting that will complement SAM's existing GIS business and further diversify SAM's capabilities and client base. The combination of SAM's extensive geospatial and construction services capabilities with Midland's deep GIS expertise will provide expanded opportunities and solutions for clients in multiple markets.

SAM continues to expand its geographic footprint and service offerings through organic growth and strategic acquisitions. This acquisition continues SAM's aggressive expansion, with this being SAM's fifth acquisition in four years.

"SAM has always pushed to stay at the forefront of advancements in our industry," said SAM President and CEO, Chris Solomon. "Midland's record of innovative GIS practices and data hosting expertise make them an ideal new partner to help enhance our competitive advantages for clients and we are thrilled to have them joining the SAM team."

Key Midland leadership staff will be joining the SAM team as part of the acquisition, including Director of GIS Operations Matt Sorensen, who focuses on county government clients, and Director of GIS Operations Kirk Larson, who handles municipal government clients.

According to Sorensen, "We are excited to become part of an industry-leading company like SAM. This will enable our team to expand the reach of our considerable experience and capabilities in GIS to broader markets and across the U.S." Larson agreed, noting "The combined strengths and capabilities we can now offer is a win-win for both our companies and our clients."

SAM has acquired all operating assets of Midland, including its existing office. As of July 31, 2020, all employees of Midland became part of SAM, LLC.

*Link to original press release:*

<https://www.sam.biz/news-events/sam-announces-acquisition-midland-gis-solutions>