

PARTNER ACQUIRES KELLEHER, BOYD & ASSOCIATES ROOF CONSULTANCY

August 4, 2020

Torrance, CA – August 4, 2020 – Partner Engineering and Science, Inc. (Partner), a national engineering, environmental and energy consulting firm, has acquired the well-respected roofing consultancy of Kelleher, Boyd & Associates (KBA) and will retain the talented team of registered roof consultants. Based in San Ramon, California, KBA serves commercial real estate owners, property managers, insurance companies and other stakeholders throughout the western United States and beyond.

Known for providing innovative and cost-effective approaches to managing roofs, KBA was the innovator of the annual Roof Management Program that offers property owners and managers proactive monitoring and maintenance of their roofs. KBA also supports transactional due diligence with roof inspections and consulting, and provides re-roofing design, bid management and construction inspection.

Partner has been a longstanding client of KBA, allowing the firms to build a strong relationship and mutual respect for each team's expertise and commitment to providing assessments and solutions to the commercial real estate industry. The KBA team will complement Partner's in-house team of registered roof observers and consultants and expand the depth of service Partner offers for the full real estate lifecycle.

"Kelleher Boyd's tried and true Roof Management Program can extend the life of roofs 5 to 10 years. This saves clients a lot of money," commented Joe Derhake, PE, CEO of Partner. "The acquisition of KBA is very much in line with our strategy of developing strong in-house expertise for all building systems, and for industrial and retail real estate investors, the roof is the most important building system."

Over the last 40 years, KBA's team forged deep and longstanding relationships with clients including institutional owners and managers of diverse real estate assets such as high tech, R & D, commercial, industrial, low- to high-rise, multi-family housing and shopping centers. They have consulted on notable projects such as Safeco Field, home of the Seattle Mariners, and Yellowstone National Park's facilities. Principal and Owner Pamela J. Boyd, IIBEC is known for her infectious enthusiasm, becoming the liaison between the property owners and managers and the roof service providers, and sharing KBA's experience and insights with their clients. Principal and Owner Jeff Boyd, CSI, IIBEC, incorporates the roofing industry's latest technical systems and materials with the owner's current and future building plans, to develop the most appropriate and cost-effective roofing specifications. Jeff and KBA's team manage the installation of these projects from start to finish.

"I'm a firm believer that as roof consultants, our role is to serve as the owner's agent in protecting one of their most valuable assets," Pamela Boyd shared. "We're thrilled to have found a home that is as passionate as we are about connecting the technical to the business side of commercial real estate. Partner will offer our clients the same deep experience and mission-level commitment to the field, with an expanded offering of services."

Link to original press release:

<https://www.partneresi.com/resources/news/partner-acquires-kelleher-boyd-and-associates-roof-consultancy>

