

MNS ANNOUNCES PARTNERSHIP WITH LONG POINT CAPITAL

September 17, 2021

MNS Engineers, Inc. is pleased to announce that Long Point Capital, a New York-based private equity group, acquired an interest in the privately held firm. Headquartered in Santa Barbara, CA, MNS is a multi-service infrastructure consulting firm offering construction management, civil engineering, and surveying services throughout California. The transaction closed in August and represents a substantial investment by both firms to accelerate MNS' growth within California and other geographies nationally.

MNS' organic and M&A based growth strategy has proven successful, more than doubling corporate revenue since 2016. "We had already successfully acquired S&C Engineers in 2018. We knew that to remain competitive in the market space, we needed to continue to grow and diversify our service offerings. Our partnership with LPC provides us with a platform for meaningful growth and expansion while maintaining our firm culture and legacy." – Jim Salvito, President & CEO

The firm's legacy dates back well over 100 years and has long been the cornerstone of the Central Coast community. With nearly 200 professionals located in nine (9) offices throughout California, the firm has provided services to the transportation, water resources, government services, and federal markets for nearly 60 years. "Our strategic partnership with LPC will allow MNS to continue to build upon our history and collective expertise, deepening our resources and specialties through acquisition." – Miranda Patton, Vice President Business Development

"MNS was an ideal match given our prior experience in growing similarly sized A/E firms. We look forward to working with MNS' management team, combining our capital and operational expertise, to accelerate growth and drive financial performance." – Ira Starr, Managing Partner, LPC.

Link to original press release:

<https://www.mnsengineers.com/news/mns-announces-partnership-with-long-point-capital/>