

## **BSB Design Acquires California Architectural Firm Withee Malcolm**

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On June 1, 2021, Des Moines, IA, based BSB Design acquired Withee Malcolm, a 44-year old planning, architecture and interiors firm based in Torrance, CA. Withee Malcolm will operate under the revised name Withee Malcolm – A BSB Design Studio, and the firm will retain all staff and its existing office location in LA's South Bay.

The acquisition marks a pivotal step in BSB Design's long-term strategic plan, arming the firm with additional expertise, talent and resources in Southern California. Withee Malcolm – A BSB Design Studio becomes the third BSB Design location in California, where the firm already provides a full range of design services from offices in Orange County and Sacramento. The team at Withee Malcolm – A BSB Design Studio will enhance BSB Design's ability to partner with builders and developers on additional affordable housing, commercial, industrial and hospitality projects throughout the region.

"This is an exciting step in each of our firm's evolutions," noted Dan Withee, co-founder of Withee Malcolm. "For our clients, employees, and for Dale Malcolm and myself, the benefits include an enhanced ability to focus on our core design strengths, which will allow for greater innovation and improvements on our projects and stronger relationships with our clients and collaborators. Ultimately, the acquisition of Withee Malcolm by BSB Design allows our firm to be a better 'us' across a national platform."

For Withee Malcolm – A BSB Design Studio, the transition also represents an incredible opportunity for growth through BSB Design's national presence. Locally in California, BSB Design will support the leadership team at Withee Malcolm – A BSB Design Studio as they foster and maintain new and existing client relationships. Both firms are dedicated to collaboration that will expand the personal attention and client service focus that has been a hallmark of their individual success to date. Additionally, the acquisition provides key leaders at both firms with increased capacity to engage more deeply with planning and design efforts.

"Our two companies and respective teams are all very aligned in our thinking and our passion for doing right by our clients and the consumers they serve," said Dan Swift, AIA, President & CEO of BSB Design. "We are poised to make our collective futures bigger and brighter than they could have been alone." The two entities' shared ideals and similar corporate cultures were tantamount in the decision to add Withee Malcolm and its experienced staff to the overall long-term growth plan for BSB Design. Together, the firms promise to continue extending best in class design, customer service and project delivery in California and across the United States.

*Link to original press release:*

<https://www.bsbdesign.com/whats-trending/blog/bsb-design-acquires-california-architectural-firm-withee-malcolm>

