

Generational Equity Advises Wilsey Ham in its Sale to an Engineering Holding Company

May 13, 2021

Generational Equity, a leading mergers and acquisitions advisor for privately held businesses, is pleased to announce the sale of its client Wilsey Ham, Inc. to an engineering holding company financed by JMH Capital Partners (JMH). The transaction closed May 1, 2021.

Located in San Mateo, California, Wilsey Ham is a civil engineering and land surveying firm catering to the public and private sectors. The Company's full range of services includes civil engineering, land surveying, planning services, public works, municipal engineering, and utility engineering services. Over the course of its 76-year operating history, Wilsey Ham has developed an outstanding reputation, and is well known for the reliability and quality of its service.

The Company caters to both public and private sector clients in the San Francisco Bay area. Wilsey Ham has developed an enviable track record of having completed high-profile assignments for government entities, major land developers, and key commercial enterprises in its regional market. The Company works directly with project owners, and is also actively sought out by engineers, architects, and other professionals to work on projects.

Wilsey Ham joins Richard Brady & Associates (BRADY), located in San Diego, California, as the second California-based engineering practice financed by JMH's engineering platform. BRADY is a regionally-recognized engineering firm specializing in the water infrastructure and electrical utility markets in Southern California.

BRADY offers expertise in design engineering for water purification and treatment facilities, and design, inspection, and rehabilitation services for the pump stations, pipelines, harbor and pier infrastructure, reservoirs, and water tanks operated by the municipalities and water districts of Southern California. BRADY also provides civil, structural, and electrical engineering services, as well as construction management services to California's most important electrical utilities and telecommunications providers.

Generational Equity Executive Managing Director of M&A – Western Region, Stephen Crisham, and his team lead by Managing Director, Mergers & Acquisitions, Jim Hermann, supported by Senior Vice President, Chad Comroe, successfully closed the transaction. Executive Managing Director Tom Braun established the initial relationship with Wilsey Ham.

"Both buyer and seller moved at a careful, deliberate pace, so as to ensure the transaction and ongoing success of Wilsey Ham was secured," said Hermann.

Link to original press release:

<https://www.businesswire.com/news/home/20210513005140/en/Generational-Equity-Advises-Wilsey-Ham-in-its-Sale-to-an-Engineering-Holding-Company>