

Alliance Continues Expansion with Acquisition of EMSI

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Align Capital Partners' ("ACP") environmental testing and compliance platform Alliance Technical Group ("Alliance" or the "Company") has acquired Houston-based Emission Monitoring Service, Inc. ("EMSI"). EMSI is a provider of leak detection and repair ("LDAR") services to ensure customers' compliance with state and federal emissions regulations. Alliance first entered the LDAR sector in September 2020 when it acquired the US-based Emissions Monitoring business unit of Bureau Veritas. With the acquisition of EMSI, Alliance becomes one of the largest LDAR providers in the United States.

EMSI President Paul Phillips will lead the combined Alliance Emissions Monitoring, LLC ("AEM") division going forward. "We're thrilled to have Paul, a nearly 30-year industry veteran, join the leadership team at Alliance," said Alliance CEO Chris LeMay. As the largest remaining privately-owned LDAR provider, EMSI provides Alliance a deeper reach into the Texas market and a highly experienced team of over 300 employees.

"The acquisition of EMSI strengthens our AEM division with a tremendous amount of scale in a key geography for mandated monitoring and testing services for many leading, blue-chip customers," noted LeMay. Inclusive of EMSI, Alliance now has a nationwide footprint with coast-to-coast operations, and over 700 employees with the technical expertise to support the compliance needs for a diverse range of end markets.

"We've been looking to partner with EMSI for a while and are excited about the synergies and growth opportunities it provides Alliance," said ACP Managing Partner Rob Langley. Alliance will continue to evaluate additional acquisition targets for its growing platform.

EMSI represents Alliance's ninth add-on acquisition since 2015 and it strengthens the Company's market position as a leading provider of non-discretionary environmental testing, inspection, certification, and compliance ("TICC") services. Alliance is one of five TICC portfolio companies that ACP has invested in since the firm's founding in 2016. Operating Partner Dave Perotti, Principal Jack Parks, and Associate Chris Collins worked alongside Mr. Langley on the transaction.

Link to original press release:

<https://aligncp.com/alliance-acquires-emission-monitoring-service-inc/>