

## Q10 What is burdening your mind most about this crisis?

Answered: 80 Skipped: 22

## Coronavirus Impact Survey for the A/E Industry

#	RESPONSES	DATE
1	Determining the end.	3/25/2020 2:25 PM
2	How to keep employees and clients productive so we can keep projects moving.	3/24/2020 2:25 PM
3	uncertainty about projects stopping and the impact that will have on our revenue and in turn our need to do layoffs.	3/24/2020 1:56 PM
4	Impact on overall business conditions and lack of visibility into the next several months.	3/24/2020 1:34 PM
5	Recession and what the NEW normal will be.	3/24/2020 1:13 PM
6	The overall impact of this situation on the broader economy and what it will mean to our AEC business going forward.	3/24/2020 9:04 AM
7	Retaining employees on payroll while maintaining cash flow	3/24/2020 8:12 AM
8	How long it will last and when to start laying off workers.	3/24/2020 8:04 AM
9	Client's uncertainty with moving forward on projects.	3/23/2020 9:36 PM
10	The period of uncertainty and anxiety of our citizens	3/23/2020 6:58 PM
11	the amount of time it will last. If it is a few weeks we can ride it out. A few months will be a different story.	3/23/2020 4:47 PM
12	Health of employees, meeting payroll and cash-flow responsibilities, and providing a safe work environment once we are able to return to work.	3/23/2020 4:42 PM
13	Future work.	3/23/2020 3:18 PM
14	Meeting payroll as clients pull the plug on cash flow	3/23/2020 3:07 PM
15	How to keep field staff working and safe	3/23/2020 2:18 PM
16	How long will this last? Will construction projects be suspended?	3/23/2020 2:11 PM
17	Government clients being able to keep up with workload, proposals, processing and review of deliverables, and processing of invoices, as they work remotely.	3/23/2020 1:33 PM
18	No definitive knowledge of overall lasting impact to the US Economy	3/23/2020 1:21 PM
19	When it will end.	3/23/2020 1:19 PM
20	ability to provide level of service to clients. Ability of clients to keep projects moving. Ability to help employees handle personal requirements while maintaining utilization and effectiveness.	3/23/2020 12:13 PM
21	1) Long-term impacts of company, 2) health and safety of employees.	3/23/2020 11:46 AM
22	1. employee health 2. reduced invoicing equal reduced cash flow 3. meeting payroll	3/23/2020 11:46 AM
23	Potential employee actions to reduce labor costs, cash flow, duration of the rebound	3/23/2020 11:37 AM
24	How the length of time of the pandemic will influence peoples mental well being.	3/23/2020 11:34 AM
25	uncertainty about how long this will last Frustration with the gridlock in Washington - we need to come together like we did after 9/11. I hope our elected officials that obstruct progress or try to leverage this for partisan/political gain are voted out !	3/23/2020 11:34 AM
26	employee wellbeing	3/23/2020 11:31 AM
27	money to pay employees & bills	3/23/2020 11:15 AM
28	How long will it last. Which clients are going to pause or halt projects.	3/23/2020 10:57 AM
29	Unknown length and severity of crisis.	3/23/2020 10:49 AM
30	Uncertainty. Specifically, uncertainty in how this will affect the continuation of projects. We serve the essential service areas of power, water and transportation and don't have a good handle on how these will be treated state-to-state.	3/23/2020 10:48 AM
31	Unknown length and long term impact on economy.	3/23/2020 10:35 AM

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32	Regarding question 9 above, we currently only have about 10% of our staff working remotely. We have the ability (hardware) for 100% working remotely, including our firewall, but we have never tested our infrastructure at more than about 15% remotely accessing simultaneously. We are afraid that the neighborhood infrastructure will be the bottleneck and will for some employees make working form home not feasible.	3/23/2020 10:32 AM
33	timely payments from municipalities as more shutdowns occurs	3/23/2020 10:31 AM
34	Loss of revenue and impact on employees and their families.	3/23/2020 10:23 AM
35	The lack of self-control by people	3/23/2020 10:15 AM
36	How quickly it is spreading and the impact it has on our economy, especially small businesses, restaurants, etc. that rely on the general population for revenue. Also, how long the 'altered norm' could potentially last.	3/23/2020 10:14 AM
37	Duration.	3/23/2020 10:09 AM
38	Cash	3/23/2020 10:08 AM
39	Cash flow	3/23/2020 10:08 AM
40	Staff working efficiently and getting their projects completed within the hours noted. Also, lack of quality control.	3/23/2020 10:04 AM
41	That our clients are able to keep their projects going, so we can keep moving forward. We have 365+ days Work in Hand	3/23/2020 9:58 AM
42	Whether my services will be required in a month.	3/23/2020 9:56 AM
43	How to maintain existing work with clients, AR, finding new work	3/23/2020 9:46 AM
44	The complete shutdown of our service economy will devastate so many people, and create a housing crisis which will affect everything. It's eventually going to get us.	3/23/2020 9:46 AM
45	Failure to make testing MANDATORY. Perhaps retired health care workers can come back to train unemployed retail/restaurant front of house staff to do test.	3/23/2020 9:45 AM
46	The unknown of how long it will last.	3/23/2020 9:43 AM
47	How long	3/23/2020 9:41 AM
48	How long can my company stay in business	3/23/2020 9:37 AM
49	The severe economic impact this is causing to our private sector clients who are having to lay off many employees is our saddest concern. We have also had one of our largest public-sector project slow substantially due to this crisis. While SWC can focus marketing now on public-sector work, even as we win projects it is usually many months before work commences. This may cause problems with SWC employee retention. We have already cut back to part-time. Question 11 requires us to have a crystal ball. We hope things will be back to normal in 3 months, figure it will be 6 months, and have heard the economy will take 12 months to recover. Ouch!	3/23/2020 9:36 AM
50	Oil prices, 1/3 of our work is Energy related	3/23/2020 9:36 AM
51	Long term economic downturn. Our client base is all Life Sciences industry, so we are optimistic that our clients will continue to need our services as long as capital is flowing.	3/23/2020 9:34 AM
52	Working with town agents who are no longer open and doing inspections.	3/23/2020 9:33 AM
53	future economic impact as the length of the crisis extends. a significant piece of our business is in the hospitality industry and while larger developers continue projects w/the view that the travel industry will have recovered by the time the project is online, the longer the crisis continues + the larger the economic impact, the more the travel industry will be affected into the future.	3/23/2020 9:32 AM
54	Impact on GDP, consumer spending, and eventual impact on firm's ability to sell work; length of slowdown	3/23/2020 9:31 AM
55	staff costs and layoffs	3/23/2020 9:31 AM
56	Shutting down construction will put 1/3 to 1/2 of our employees out of work immediately. The	3/23/2020 9:28 AM

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	rest will follow soon after.	
57	How the economic impact will effect transportation funding in 6-9 months.	3/23/2020 9:25 AM
58	Client erosion	3/23/2020 9:23 AM
59	Potential construction shut downs	3/23/2020 9:23 AM
60	Length and potential to shut down manufacturing	3/23/2020 9:21 AM
61	Effectiveness of work from home for our clients and the potential for increased days to collect AR.	3/23/2020 9:20 AM
62	Supply chain disruptions. Our technology has allowed us to continue to advance projects remotely. Will clients and reviewing agencies be able to keep up to avoid work stoppage? And, long term - how rapidly will we be able to get the economy moving again?	3/23/2020 9:19 AM
63	How long this will last. Will the business survive.	3/23/2020 9:19 AM
64	Status of future project starts, cancellation of projects under design, and collecting A/R	3/23/2020 9:18 AM
65	Maintaining workload and cash flow during what is an unknown period of time.	3/23/2020 9:18 AM
66	1. General economic contraction. 2. Health of employees and viability to sustain work efficiency with remote operations...especially on CAD where so much review and coordination is a necessity.	3/23/2020 9:18 AM
67	how long will it last	3/23/2020 9:18 AM
68	What are the long-term effects of this crisis, economically.	3/23/2020 9:18 AM
69	Project delays and laying off talent	3/23/2020 9:15 AM
70	Maintaining inflow of new work to keep staff busy and maintain revenue generation	3/23/2020 9:15 AM
71	Cashflow with shelter in place orders	3/23/2020 9:12 AM
72	Unknown... Projects stopping, staffing	3/23/2020 9:12 AM
73	Private Sector Client slowdown	3/23/2020 9:11 AM
74	Once we get a handle on the health issues definitely Finance and a recession...for how long and how deep.	3/23/2020 9:11 AM
75	Clients ability to pay and timing of payment	3/23/2020 9:11 AM
76	Financial markets	3/23/2020 9:11 AM
77	Long term solvency of clients; halt on most field services and construction	3/23/2020 9:11 AM
78	Employees' personal financial situation in the event that furloughs become necessary.	3/23/2020 9:10 AM
79	keeping a backlog of work and getting Architetes to pay us money due. They will keep the money due us and pay their employees.	3/23/2020 9:07 AM
80	Mid-term workload and financial impact.	3/23/2020 9:06 AM