

EXECUTIVE SEARCH SERVICES | RESULTS

Morrissey Goodale is pleased to have assisted our clients in achieving their strategic goals through facilitating the following strategic hires:

■ Water/Wastewater Lead Engineer

MAY 2010: The Dallas office of a national, multi-discipline *ENR* Top 500 consulting engineering firm hired a Senior Project Manager to provide municipal engineering expertise in their top-growth office. The new Lead Engineer's expertise in water and wastewater engineering will assist the firm in the expansion of their growing municipal client base.

■ Chief Financial Officer

APR 2010: A west-coast based national facilities automation and control systems engineering firm serving large municipalities hired a new Chief Financial Officer to provide strategic leadership at the firm. In addition to leading finance, the new CFO is also responsible for management and performance improvement of enterprise processes across the company. Morrissey Goodale identified and guided the hire of this key individual, a CPA with over 22 years of experience leading finance and business services.

■ Wind Energy Expert

APR 2010: A national marine engineering firm, a subsidiary of a leading global energy consulting environmental and engineering company, hired a Section Manager for Wind Services to lead their U.S. efforts in the wind energy sector. The new Section Manager has 30 years of experience, and is a leading expert on wind engineering and development in the US. Morrissey Goodale facilitated the hire of this key position, which will serve as the springboard for the firm's American wind market.

■ Higher Education Principal Architect

MAR 2010: One of New England's leading design firms with some of the most experienced education facility planners and designers in the region hired a Principal Architect to focus on strengthening their already considerable position in the higher education market in the northeast. Morrissey Goodale assisted the firm to identify and hire the new Principal Architect.

■ Business Administration Manager

FEB 2010: A West Coast-based national facilities automation and control systems engineering firm hired a Business Administration Manager to lead internal business services at the firm, which focuses on large municipal clients. Morrissey Goodale facilitated the hire of the successful candidate, a management professional with 20 years of experience in consulting for the public and private sector.

■ Mechanical Engineering Business Unit Leader

NOV 2009: A mid-western multi-discipline A/E firm successfully hired a Business Unit Leader to lead and grow their buildings MEP practice. The new BUL is a degreed and registered mechanical engineer with approximately 30 years of experience in mechanical engineering for a variety of building types, and was a Principal with a local firm.

■ Director of Healthcare Architecture

SEP 2009: A south-central *ENR* Top 500 Design Firm hired a new Director of Healthcare Architecture to lead corporate design services in this growing market. The position was filled by a top-notch registered architect with over 20 years of experience in architecture consulting, the majority of which focused on programming and design for the healthcare market, in a wide variety of modalities.

■ Senior Process Engineer

AUG 2009: A multi-discipline national *ENR* Top 500 Design Firm focused on energy consulting and headquartered in Colorado asked Morrissey Goodale for assistance building their quickly growing renewable energy practice. The firm successfully hired a crack senior process engineer with particular proficiency in complex process simulation software.

■ Chief Operations Officer

JUL 2009: A well-diversified northeast-based A/E firm successfully hired a Chief Operations Officer with the assistance of Morrissey Goodale. The purpose of the newly created role was to emplace strong visionary leadership focused on firm-wide operations and to help the firm achieve its strategic growth goals. Morrissey Goodale implemented a hiring process which integrated internal as well as external candidates, and established an objective balanced hiring scorecard tool to help the firm hire the best prospect. The New COO, identified by Morrissey Goodale, is an executive level corporate officer and business owner with 16 years of progressive experience in the engineering consulting industry as a civil engineer, division leader, national practice leader and C-level executive, including COO and CEO.

■ Senior Civil Engineer

APR 2009: A national multi-discipline *ENR* Top 500 Design Firm specializing in municipal engineering hired a Senior Civil Engineer to lead and grow a new office in the south central US. The new Lead Engineer's expertise in water and wastewater engineering helped the firm to establish a strong presence in a new geographical market and to build upon their existing client base.

■ Senior Forensic Architect

JAN 2009: A national forensic engineering firm asked Morrissey Goodale to assist them with a key strategic hire in the Chicago area. The new hire, a registered Senior Forensic Architect with 25 years of experience, helped the firm to successfully establish a market presence in the mid-west.

■ Director of Architecture

SEP 2008: A multidiscipline *ENR* Top 500 A/E Firm located in the south central region hired a Director of Architecture to lead corporate design services. The position, a new strategic role, was filled by a top-notch registered architect with over 15 years of experience who had served as a Director of Design for a regional firm prior to this new role.

■ Two Structural Engineering Project Managers

AUG AND OCT 2008: An *ENR* Top 500 Design Firm located in the south central region hired two Structural Engineering Project Managers to augment their growing building design practice. The positions were filled by a registered structural engineer with over 16 years of consulting experience, and a master's degreed structural engineer with 8 years of experience. Both hires were facilitated by Morrissey Goodale.